The New Management THF YFAR OF 189

says: "How can we make a success out of this immense

know of one road to success. It's the same is to be inaugurated with to-morrow's business that will prove how appreciate their public's will and favor.

"Sell the Stock at Whatever It Will Bring,"

and so the now more than seventy-five thousand dollars' investment of High-Art Pottery, Crockery, Glassware, Cooking Utensils, Chairs and Woodenware, Lamps, Tables, etc., is placed on sale regardless of the finger that points to their heretofore value as the best in the State of Virginia.

Nothing--not an article--is sold for more than three fourths of their cost. Most of the wares at one half and less.

The selling is to be an auction without the auctioneer.

The only varying condition from the ordinary rules of the department is that goods bought during this sale are not exchangeable.

Read over this list of sample-prices : they will show our estimate of closing to be closed out to the last one. them quick rather than drag with small and petty reductions to an extensive and

Handsomest French Dinner Sets, beau-iful decoration, are marked \$55, re-duced price \$15. Limoges Decorated Dinner Set, marked \$25, reduced to \$20. expensive time.

Haviland & Ca's "Queen Pattern"
Dinner-Service, New York retail price
1125 to sell for 165.
The SETS, Austrian china, new and
prefty decorations, from 18.64, reduced English Printed Tea Sets, were \$3.80, ore \$1.56 a set.

Open stock pattern-everything to nake dinner and tea-service except cups

and saucers. Here are the comparative Tea Plates, marked \$1.98 a dozen, for 23 a comen.

FRENCH CHINA.

Breakfast Plates, \$1.25, for \$1.25. Dinner Plates, \$2.28, for \$1.75 a dozen, Sonp Plates, \$2.25, for \$1.75. Extra Sonp Plates, \$2.28, for \$1.75. Tea-Pots, \$1.49, for 750.

Sugar Bowl, 1982, for 1982. Cream Pitchers, 490, for 250. Meat Diches, 980, for 500.; \$1.19, for 750.; 11.61, for \$1.50, \$2.28, for \$1.75. Soup Turcen, \$1.59, for \$2.

Soup Tureen, \$3.59, for \$3.
Covered Dishes, \$2.16, for \$1.50.
Casserole, \$1.85, for \$1.50.
All Art Pottery Plates, that were \$1 to \$2, on a counter for 75c, each.
All Brica-Brac that was 19 to 15c., is on a counter for 3c, each.
All Herry Bowls that were 75c, to \$1.38, are on a counter for 30c, each.
Tete-a-Tete Tes Sets, 58c, was a surprise price, 50c, 100w.
French Art Plaque, was \$10.12, for \$5.
French Writing Trays, were \$1.58, for \$50. Austrian Cake and Proit Dishes, were \$2.50, for \$1.50. Directon Photo, Frames, were \$1.58, for

DRESDEN CABINET ORNAMENTS— Chairs, 9c.; Tables, 15c.; Sofox, 25c.; Chairs with Sitting Figures for 50c.; Plantos, 75c.; Sofas with Figures, 76c.; Garden Bench, with four Sitting Fig-ures, 76c.—besides others—all less than

FUR TRIMMINGS. Reduction-price makes 'em about one-

half price.

Black French Coney Fur, from 15c, to French Coney, 25c, grade, 12 1-2c. Battie-Scal Edge, 75c. grade, 50c. a Tan Angora For Trimming for Chil-dren's Wraps, 50c, grade, 35c, a yard. Gray Concy, 25c, to 15c, a yard. For Hoas and Collars are included in this reduction sale. LADIES' KNIT UNDERWEAR

The half-price sale of the past week still continues-making Ladies':

All-Wool 31 Vests and Pants, 2 for 31.
Ladies' Sc. Vests, 12 J-2c, each.
Ladies' Ge. Merino Vests and Pants,
a suit for Sc.
Chidren's Ice, Vests and Pants, sizes,
up to 34, Sc. each,
Chidren's Vests and Pants, former
price Sc. a garment; this sale makes
em 12 1-2c, each,
Children's Vests. "hildren's Norfolk and New Bruns-wick Vests and Pants, all wool, 50c. n.
ss' White, Natural, or Black Allol Pants, been 82 and 82.50 a pair;
ss price 81 a pair.

UMBRELLAS. Hundreds to be closed out this week.

Hundreds to be closed out this week.

Men's English Gloria, Natural-Handle
Heavy Steel Frame Umbrellas, 28c.
each.
Ladies' Dresden or Natural Handle
English Gloria Umbrellas, 50c. each.
Men's 28-inch English Gloria Umbrellas,
Accacia-crook handles, 65c. each.
Ladies' Victoria Serge Umbrellas, imported French horn handles, 88c. each.
Ladies' and Men's Silk Carola ClossRolling Umbrellas, Congo handles, 51.5s
each.
Your choice of 10c Ladies' Silk Carola
Umbrellas, fancy imported handles,
\$1.25 each.

THE COHEN CO.

LAMPS AND TABLES

Cupid-Lamps, were \$1.48, are \$8c.
Onyx Lamps, was \$1.50, for \$5.
Onyx-Column Lamp, was \$1.20, for \$2.50.
Delft-Lamp, is \$1.38, reduced to \$0.50.
Handsone Figure-Lamp, with onyx
base, \$16.50, reduced to \$10.
Bonn Urn Lamp, \$22, reduced to \$20.
Dresden Lamp, \$2.80, reduced to \$6.50.
Dresden Lamp, \$2.80, reduced to \$1.50.
Hundreds of other Lamps.
TABLES.
Dresden Top, from \$16.50 to \$10.

Hundreds of other Lamps.

TABLES.

Dresden Top, from \$1.50 to \$10.

Conyx Top, from \$1.75 to \$3; from \$7.50 to \$4.75; from \$5.75 to \$3; from \$2.2 to \$17.50; from \$1.55 to \$2.5; from \$2.2 to \$17.50; from \$1.50 to \$2.5.

HOUSEFURNISHING GOODS.

Sikoline Screens, in all colors, for \$5c., from \$1.28.

Hat- and Coat-Racks, 5 feet high, for 45c. acch, from \$2.0.

Extra Large Express-Wagons, with iron axies, for \$1.98, former price \$2.50.

Fine Japanese Lacquered Jeweiry Cabinets, came Christmas-Eve, are to be sold now for \$1.28, from 35.

FROM 10 TO 10 CCLOCK.

Oak Painted White Cedar Water Buckets for 5c. each, from 19c.

Haniwed Toothpicks for 2c. a box, Haniwed Toothpicks for 2c. a box,

from 10c. Hardwood Toothpicks for 2c. a box,

from 5c. FROM 12 TO 1 GCLOCK— Large Size Maple Bread Bowls for 15c., former price 25c. Shorping-Hags, 5c. each, from 10c. Hardwood Washboards, 5c. each, from

Blueing, Sc. a box, from Sc.
FROM 1 TO 2 O'CLOCK—
50. Waste Baskets for Sc.
The Best Quality White Cedar 3-Hoop
Tubs for Sc., from 81.19.
Good Straw Brooms for Sc. each, from

12c. Cake-Turners, 5c. each, from 10c. TINWARE. Pie Fintes, 11-2c. each, from 5c. Steak Brollers, 7c., from 10c. Copper-Bottom Wash-Bollers for 60c., from 81.9. Block-Tin Saucepaus from 3c. and up-

Heavy Japanned Cospadores, with gold rings, for 25c, each, former price 35c. Crumb and Brush Trays, 15c., former price 25c.
Nickel-Plated Baking Dishes for 63c., former price 81.25.
Glass Oil-Cans, with tin covers, for 15c., former price 55c.
Special Prices on Gast and Oil-Heaters, 23 Heaters for 35.26. S10.75 Heaters for 33. S1.58 Heaters for 32.58.

LINENS.

The after-Christmas Linens are all on sale—good as ever to any one except the merchant. Prices are less than our cost.

Extra-Size 2-4 Pure Linen Damask Din-ned Napkins, \$1.50 per dozen. Extra-Heavy German Linen Dinner Napkins full 5-5, \$1.25 a dozen. A Pure Scotch Linen Damask Dinner Napkin, full size, \$9c. a dozen; 98c. grade.

Pure Linen Damask Tea Dollies, now-White, new designs, 35c, a Linen Doilles, fancy borders, 25c.

Best Grade Turkey-Red Table Damask, St linches wide, solld color, with Grecian borders, or figured, 50c, a yard.

yard.

1 Pure Irish Linen Table Damask, heavy satin finish, 68c, a yard.

21.25 Pure Linen Table Damask, extra heavy, 2 yards wide, 88c, a yard.

26c, German Linen Damask Colored-Rordered or All-White, silver bleached.

28c a yard. 138.30 Hemstitched Dinner-Sets, one dozen Hemstitched Napkins to match, 25 a

Pure Linen Table-Sets, fringed, io a set. Open-Work Damask Tray-Cloths, Me. Large-Size Damask Tray-Cloths, 15c.

30c. Large-Size Damask Tray-Cloths, 10c. each.
30c. All-Linen Tray-Cloths, 9c. each.
31c. Open-Work White Linen Damask Bunget Scarfe, satin finish, 69c. each.
31d. White Marzelles and Crochet Bed-Spreads at reduced crices.
31d. White Crochet Spreads, heavy Marselles pattern. 3c. each.
12-4 White Crochet Spreads, heavy Marselles pattern. 3c. each.
12-4 White Crochet Gled-Spreads, extra heavy, Marzelles designs, slightly soiled, 81.56; 32 grade.
FROM 10 TO 10cm O'CLOCKNot enough to last longer-Full-Size White Crochet Spreads, 28c. each.
All Last Season's White Goods, to clear out to make room for the new spring stock; these prices will clear them:
16 2-3c. White Dotted Swiss, 19c. a yard.
3c. and 4c. Fine French Dumities, finest, sheerest kind, 18c. a yard for any,
Last Season's 12 1-2 and 16 2-3c. Fine Striped Dimity, 3c. a yard for any,
Last Season's 16 1-4c. White Check Nainsook, 4c. a yard.
10c. grain White Check Nain10c. grain White Check Nain10c. grain White Check Nainsook, 6 1-4c. 19c, grade White Check Nainsook, 6 1-4c, a yard.

THE COHEN CO.

chants can buy them.

Cut-Glass Pin Trays, 50c., from \$1.23.

CUT GLASS.

duplicate are included in the sale. Mer-

Cut-Glass Celery Dips, 5c., from 10c.

Butters, 15c., from 25c. Fancy Cut Salts, 12c., from 19c.

Several thousand dollars' worth in

Sugar Shakers, 25c., from 59c, Cut-Glass Water Pitcher, was \$7.12, for Large Rose-Vases, diamond cut, are \$3.60, reduced to \$2.15. Cut-Glass Bowls, \$10.50, reduced to \$7.50.

Cream Bowl, chrysanthemum cut, \$10.25, reduced to \$7.25, reduced to \$7.25.
Cologne Bottles, \$1.29, for 75c.
Ice-Tubs, \$2.50, reduced to \$1.50.
BOHEMIAN VASES, decorated, from \$2.35 to \$1.25; from \$2.50 to \$2.50; from \$5.85 to \$4.50; from \$6.80 to \$4.50.
Bronze Figures, from \$6.80 to \$4.50.
Busis from \$2.57 to \$2; from \$22 to \$15.
Stair Night-Lumps, 15c., from 25c.

One of the boldest moves in UNDERWEAR SELLING

made in years will take place Monday! The accumulation is the result of a blunder in ordering out a large stock for Christmas business. A public neglect not to have bought it then. About ONE HALF PRICE before

Sa Ladies' Cambric or Muslin Gowns, entirely new designs, various style frummings, new siegves, made extra full and long, \$2.98. Square-Neck Cambric Empire Gowns, trimmed in wide French embroidery, made extra full and long, \$2.48-34 kind.

made kind.
AT 31 EACH:
5 various styles Ladies' Gowns, trimmed handisemely in embroidery, V or highneck, all new holiday designs, former price \$1.25, \$1.48, and \$1.59.
AT 75c, EACH:
Ladies' Muslin Gowns, yoke of cluster-tucks, and embroidery, trimmed around neck and sleeves, with embroidery to match yoke, former price \$1.50.

For 50c. Ladies' Good Muslin Gowns, made full length and width, yoke of inserting and tucks, trimmed neatly, Tic. value

Ladies' Muslin Skirts, trimmed handsomely in wide embroidery, Tic,

Ladies' Muslin Skirts, 2 ruffles, of wide
embroidery, 31 each,

Ladies' Muslin Skirts, umbrolla ruffle,
of very-wide embroidery, made extra

full 31 55 cach

full, \$1.25 each,
4 Styles in Ladies' Skirts, soiled, from
handling, various styles trimming,
any for 25c.
Ladies' Short Skirts, hem and tucks,

25c. each.
CHEMISE.
Ladies' Ince-Trimmed Hemstitched-Yoke Chemise, 25c. each.
Ladies' Muslin Chemise, yoke of embroidery, and edged with same, 50c. Ladies' Muslin Drawers, trimmed with

Ladies' Muslin Drawers, trimmed with ruffle of embroiders, 25c. a pair. Ladies' Muslin or Cambric Umbrella Drawers, 50c. a pair. Ladies' Muslin Drawers, wide hem and tucks, 12 1-2c. a pair. CORSET-COVERS. Ladies' Cambric Corset-Covers, trimmed V neck, 19c. each. Ladies' Square-Neck Cambric Corset-Covers, trimmed with embroidery, 25c. each. 2ic. each. Ladies Cambric Corset-Covers, square or high neck, 9c. each.

Reduction-sale on Ladies' Silk, Wool-on, and Sateen Underskirts.

Ladies' Fine Taffeta Silk Skirts, reduced from \$5.38 to \$1.50. from \$5.28 to \$1.50.
Ladles' Taffeta Silk Skirts in fancy
striped effects, from \$9.50 to \$7 each.
Ladles' Black All-Wool Mohair Skirts,
wide umbreila silk ruffle, corded, \$5,
grade: \$3.50 to-day.
\$2.25 Black French Sateen Skirts, embroidered ruffle, yoke-bands, to-day
\$1 each.

broidered ruffle, yoke-bands, to-day \$1 each. and 75c. Ladies' Flannellette Skirts. fancy light-stripe effects, 'scalloped silk edge, 48c, each

HANDKERCHIEFS.

The big sale of left-over soiled and tumbled Handkerchiefs is at its height. Don't miss this opportunity.

Men's Pure-Linen Hemstitched Hand-Men's Pure-Linen Hemstitched Handkerchiefs, 10c. each,
Ladies' and Children's Fancy-Border or
White Handkerchiefs, 1 3-4c. each,
Ladies' Sheer-White or Fancy Bordered
Hemstriched Handkerchiefs, 5c. each,
Ladies' Pure-Linen Hemstitched Handkerchiefs, 12 1-2c. each,
Men's Hemstitched Hand-Embroidered
Initial Handkerchiefs, 9c. each,
Men's All-Linen Tape-Bordered Handkerchiefs, 8c.
Ladies' Finest Pure-Linen French Embroidered Handkerchiefs, been 56c.
and 11, and 31.25, 50c. each, for any.

THE COHEN CO

MR. SALLADE TO BE ORDAINED.

both the paster and deacons will take place at Braudus-Memorial church. Thirty-second and Marshall streets, at 8 o'clock that night. Rev. Dr. T. S. 8 o'clock that night, Rev. Dr. T. S. Dunaway, of Fredericksburg, Rev. Mr. Sallade's pastor, will preach the ordination sermon; Dr. Cooper will deliver the charge to the pastor; Dr. Landrum will present the Bible, and Dr. Wright will deliver the charge to the congregation. Broadus-Memorial church is the out-Erowth of a Sunday school, organized June 21, 1895, in a tent located at the cor-her of Thirty-second and Marshall streets. The tent was erected and the work carried on in that locality under the suspices of the Bastist City Missionary suspices of the Baptist City Missionary Society. As soon as it became apparent that a permanent and substantial work

could be done in that locality, the City Missionary Society bought a lot and erected a temporary building, and on the 21st of July, the church was organized Rev. Jacob Sallade, the gifted young pastor of Broadus-Memorial Baptist church, will be ordained to the full work of the Gospel ministry next Thursday. The council to examine the candidate, will meet at the Second Baptist church was organized, the officers of the City Missionary Society will meet at the Second Baptist church. suggested that they purchase a lot and build a temporary house, and a better one when necessary, provided the memone when necessary, provided the members of the church could raise the means to support a pastor and carry on the work. The proposition was readily accepted by the church, and the work has slowly, but steadily, grown. At present the church has eighty-six members enrolled, besides several applications for membership, both by letter, experience, and baptiem. The Hille school in connection with the church has an enrollment of about his scholars and twenty-one officers and teachers.

The church and Sunday school since

Though comparatively small in numbers, Broadus-Memorial is known as a church of workers. They have improved their temporary church-house since entering it, made a contribution to the various boards, and paid all necessary running expenses, and have a liberal balance in the treasury.

most sanguine anticipation.

THE YEAR OF 1896

with prices that will bring a new era, with vastness of stocks that will bring wonder in the appointment of January storekeeping.

proved the People's will in figures of trade for the house that run far beyond even the

Who will venture to deny that the progress of the People's Store is due to the strictest rule and organization of economy-economy in buying, economy in selling? THE POWER AND ABILITY TO SELL CHEAP --- add to this a perfect system of reliability and the best service modern enterprise can produce, and all the facts of the store

WORSTED DRESS GOODS.

Cohen's January way of selling 'em:

All-Wool Handsome Quality Serges, cost 37 1-2 and 40c. a yard; various shades, now 17c. a yard.

6-Inch-Wide All-Wool French Serges, various colors, cost 57 1-2c. a yard to import. 25c. a yard now 17c. a yard now 25c. a yard a yard. 25 inches wide, various colors, all-silk and wool, 25c. now.

All-Wool French Plaids, sold for 59c. a yard, now 31 1-2c.

All-Wool French Flancs, Sold State of the Novelty Dress-Goods, Such and Coverts, Boucles, Fancy Plaids, and Figured Novelties, \$8c., \$1, \$1.25, and \$1.50 grades, \$9c. now.

See a yard, Dec. now.

Cohen's Black-Goods Department is Salt and Pepper Shakers, 10c., from 12c. Cut-Glass Flower-Vases, were \$1.25, for Ec. will be sold now from 25 per cent, to 33

per cent, reductions. 46-Inch Priestley's Storling Henrietta,
 72c, grade, 49c.
 46-Inch Brocado Drab de Alma, 78c.
 grade, 50c. grade, 59c. 52-Inch Priestley Convent Cloth, \$1.50 6-Inch Monair Crystallette, 88c. grade,

4-1nch Imperial Serge, 72c. grade, 49c.
38-1nch Silk-Finished Henrietta, 35c.
38-1nch Silk-Finished Henrietta, 35c.
Priestley Silk-Warp Nun's Veilings, \$1.48
grade, 51 now.
36-1nch Figured Mohair, 60c. grade,
37 1-2c. now.
FROM 16-30 TO 11:30C-Inch Wide Priestley All-Wool WideWale Diagonal lowest price ever
known, was 75c.; for an hour they'll
be sold for 45c. a yard—one Dress to
a customer.

FLANNELS.

Three thousand dollars' worth of Flannels for half actual cost of production will be offered you at Cohen's to-day.

will be offered you at Cohen's to-day.

Heavy-Twilled Fancy Fiannellette, cost
13-1-2 and 14c, to make, slightly damaged on selvedge; Cohen's price, 5c.
a yard.

White-French Flannel, full yard-wide,
cost 60c, to import; Cohen's price today is 25c.
50 pieces of Fancy Outing Flannels, good
designs, and extra-heavy, cost 9c, to
make, slightly diamaged on selvedge,
4-1-2c, a yard.
Extra-ifleavy White Domet Flannels,
27 inches wide, usually self for 9c.;
Cohen's January price, 4-1-2c.
Fine French Editerdown Flannels, all
colors, plain and figured effects, 59 and
68c, grades; choice of any, 25c.

EVERY DOLLAR'S WORTH OF

EVERY DOLLAR'S WORTH OF STUFF IN THE DOMESTIC DE-PARTMENT IS GOING TO BE SOLD Thousands of dollars' worth have ac-

cumulated. This great January Sale is going to make a clean sweep here. West-Georgia Plaids, for dress and apron purposes, 6c. grade, 3 3-4c. a yard.

yard.
Simpson Best Black Mourning Prints,
are here for 3 3-4c, a yard.
Fine French Apron Ginghams, a bargain at 18c, a yard, 6 1-4c, here.
Real Gil-Bolied Turkey-Red Prints,
8 1-3c, grade, 5c, a yard,
109 pieces of Real French 4-4 Percales,
new spring styles, 12 1-2c, value, 6 1-4c,
a yard.

a yard. 1200 PARRS OF SHEETS AND PHALLOW-CASES ARE HERE TO BE SOLD QUICKLY. Heavy Round Thread Bed-Sheets, 63x72,

Heavy Round Thread Bed-Sheets, 62x72, 55c.
72x8 Ready-Made Sheets, 53c.
81x9 Bed-Sheets, for 45c.
90x30 Bed-Sheets for 55c.
Pillow-Cases, 42x36, 8 3-4c.
Bolster-Cases, 42x72, for 19c.
FROM II TO 12 O'CLOCK—
44 FRUIT-OF-THE-LOOM BLEACH-ED COTTON, QUALITY GUARAN-TEED, 5 3-4 CENTS A YARD.
WHEN YOU can buy 819 and 812 Blank-ets for \$4.85, PURE CALIFORNIA-WOOL, DO YOU THINK 'EM CHEAP';
Well, that's what's here to-day-11-4, 12-4, and 12-4-take your choice.

Over 600 pairs of Blankets will be sold for half-price and less to-day. WI WILL NOT CARRY THEM OVER,

FROM 10 TO 11 O'CLOCK-BLANKETS THAT SELL, FOR \$1 A PAIR WILL BE SOLD FOR 19 CENTS EACH. UNHEARD-OF COMFORT VALUES, TO CLOSE 'EM OUT: 50 Comforts are 55c.

DOWN PILLOWS AT DOWN
PRICES, AND WORSE
THAN THAT. Can't store over summer.

28x28 Real Down Pillows, are \$1.65; best price has been \$2.55. lox16 Real Down Pillows, for 44c. 14x14 Real Down Pillows are 19c. Cohens are old soldiers in the Cloak business.

They know, and so do you, that Cloaks carried over from one season to another are worthless.

\$20 Coats are not worth \$2. YOU'LL NOT CATCH us napping. We'll sell 'cm now. \$14, \$18, and \$5. Coats are \$8. \$9 and \$10 Golf Capes, are \$4.99 now.

THE COHEN CO. G. Boblins, 16 1-4 feet on west side Twentieth street between P and Q, \$2.25. West-End Land and Improvement Com-pany to Mrs. H. G. Jones, 66 1-6 feet on north side Main street corner Deep Run,

Death of Mr. Benjamin Morris. Mr. Benjamin Morris, a well-known and nighly-esteemed citizen of Manchester, died at 3:20 o'cock last night, after an illness of some two months or more. His health had really been failing for several

Deceased was a native of Buckingham

Deceased was a native of Buckingham, in which county he continued to reside until his removal to Manchester, some years ago. He served throughout the war with gallantry, and had reached nearly three score and ten, being in his 69th year when he died.

Mr. Morris leaves a wife and three children-Mrs. Charles F. Conley, Mrs. Frank Duval, and Russell Morris. The funeral will take place this afternoon at 3:30 o'clock, from the residence of Mr. Conley, 1408 Porter street, Manchester.

\$29 Real Astrachan Fur Capes, are \$13. Laddes' Light Cloth Capes, braid trim-ined, were \$2.50; 50c. now. WE'VE MADE 4 LOTS OF GAR-MENTS-10 TO 15 GARMENTS IN EACH LOT. Lot 1.-Capes that sold from \$2 to \$3.50; 75c. now. FROM 12 TO 1 O'CLOCK—MEN'S NATURAL-GRAY OR WHITE HEAVY WINTER-WEIGHT SHIRTS, FOR 18 CENTS EACH; 3-CENT KIND.

Toc. now.
Lot 2.—Capes that sold from \$4 to \$8.50;
\$1.25.
Lot 3.—Capes that sold from \$9 to \$11; \$2.50. ot 4.—Capes that sold from \$12 to \$15 \$1.75 now.

1 lot Children's Cloaks that sold for \$2.25, \$1 now.

1 lot of Misses' Coats that sold from \$4.25 to \$6.75; \$2 now.

1 lot of Early Spring Blazers, tailormade, sold from \$3.50 to \$12; \$2 now.

Havoe prices in our Cartain Depart

ment to reduce stock.

Handsome Imperial Damask Curtains, \$2.46 a pair; the regular \$4.50 ones. \$3.95 for Derby-Satin Portieres, the \$6.78 ones. Satin de Russe Portieres, fringed both ends, \$5.75, from \$8.90. Handsome Brocatelle Curtains, two-toned, \$1-2 yards long, \$6.90, from

toned. 3 1-2 yards long. \$6.90, from \$39.

\$3.55 for the Twisted Embroidered Portieres, that were \$10.50 and \$12.50. Chenille Curtains, dade top and bottom, \$2 for the \$2.50 kind; \$2.55 for the \$5 ones.

\$3.50 for Handsome Chenille Curtains, double netted fringe, the \$5.75 ones.

Oriental and Empire Couch-Covers, \$2.50 to \$3.75.

Silk-Strine Snowflake Curtains, \$1.26, from \$1.50 nair.

\$3 for the Stumboul-Stripe Curtains that were \$5.50. Handsome Real Brussels Net Curtains, from \$4.50 to \$50 a pair.

\$2.50 for the \$5 Tambour Lace Curtains, \$1.25 yards long.

\$1.25 for a Nice Irish-Point Curtain, usual price, \$2.50 pair.

\$2 for the \$1.50 Irish-Point Lace Curtains.

Nottingham Lace Curtains, 25c, for the tains. Nottingham-Lace Curtains, 35c. for the

65c. ones. Chenille Table-Covers, 3-4-square, 33c. each.
Handsome Satin-Damask Table-Covers, \$1.80. from \$1. Handsome line of Dining Table-Cloths, from \$2.50 to \$10. LADIES. MISSES. AND BOYS' Ladies' Cape Mackintoshes, with hoods, 24c., from \$1.50. Children's Cape Mackintoshes, &c., from \$1.19.

What do you think of this offer?
For the next 30 days we'll make and
lav your Carpets free of charge.
The flat price of the Carpet listed
here includes making and laying.
This is done in order to reduce the

This is done in order to reduce the enormous stock. Body-Brussels Carpets, 75c.
Tapestry-Brussels Carpets, 59c.
Moquette Carpets, 75c.
Axminster Carpets, 59c.
Axminster Carpets, 99c.
All-Wool Ingrain, 40c.
All-Wool Ingrains, 40c.

RUGS AND DRUGGETS. Ingrain Squares for \$1.75. Indian Druggets, \$10 ones for \$5. 3x6 Rugs for \$1.25—cost \$2.25. Door-Mats from 10c. up. Smyrna Rugs, 30x60—\$2.25 kind—

\$1.50. 24x36 Smyrna Rugs-\$1.50 kind-75c. now. The Kid Glove Store of Richmond

savs that its Glove stock is too large. For a few days: Foster's 5-Hook Fowler Kid Gloves, in colors, for 31, 31.50 grade. Foster's 7-Hook Fowler Kid Gloves, in colors, 31.75 grade, for 31.25. 4-Button Fine French-Kid Gloves, all colors, best 31 grade, 69c, a pair. 31.50 kind, 31 a pair.

RIBBONS. Cohen's way of selling usually eclipsed now-too many on hand.

6-Inch All-Silk Satin Ribbon, all colors, suitable for collars, 15c., from 25c. 5-Inch All-Silk Ribbons, all colors, 6c. a yard, from 15a Fancy Colored Satin Ribbons, 1c. a Hundreds we can't mention to-day.

GENTLEMEN'S FURNISH-INGS.

Men's Heavy Natural-Gray and White Merino Shirts, Drawers to match in all sizes, 50 per cent, wool; a splendid washer, 50c. each; fully worth 75c. \$1.25 Natural-Wool Shirts and Drawers

Men's Extra-Heavy Natural-Gray Me-rino Shirts, double breasted and back, will not shrink, 48c, each, for 69c, kind.

Dollar and a half Natural-Wool Shirts and Drawers, soft in finish; will not irritate, for \$1 to-morrow.

Best Cochineal-Dyed All-Wool Medi-cated Red Shirts, double-breasted and back, good weight, marked down to 98c., formerly \$1.48.

Men's Very-Heavy All-Wool Dark Navy-Blue Double-Breasted and Back Overshirts, finished with large, clear, pearl buttons, made to sell at \$2.56 each; Monday, \$4.33, The \$2 ones for \$1.25.

A better one at \$1.25, was \$1.88.

THE COHEN CO.

Tokens of Love and Esteem.

On Sunday last Rev. Taomas N. Potts, pastor of Park-Place Methodist church, presented two of the teachers in his Sunday school, Miss Nannie Pegram and Mr. D. R. Midyette, with handsome pres-ents, as tokens of the love and esteem in which they are held by their scholars,

Men's Shaker-Wool Socks, with long legs, ribbod, and scamiess, double heel and toe, at 16 1-2, 20, 25, 29, and 35c, a pair. Nothing better for hard wear. Men's All-Wool Socks, in a variety of shades, double heel and toe, seven different weights, 25c, a pair; some were 48c.

Comfort and Economy are twin virtues that find an easy home in Dr. Wright's Fleeced Health Underwear. Getable in various weights at prices one third off.

A special Sock bargain—Mode and Tan, Blacks, and Unbleached, guaranteed 20c, values (not wool), Monday's sale price, 12 1-2c, a pair; an odd lot of Fast Black, White-Cotton, and Silk-Stripes, double soles, sold at 37 1-2c, a pair, go with this lot to close out.

Big assortment Pulse-Warmers and Ear-Protectors. An endless stock of Good, Warm Cashmere, Wool, Jersey, Scotch-Wool, and Kid Gloves, at money-saving prices.

NECKWEAR.
Buy 'em now, 25 and 35c. Silk Tecks and Four-in-Hands are 15c. 59c. Handsome Silk Ties are 25c, now; must be sold.

Men's Full-Dress Shirts, broad-bosom, latest cut, and perfect fit guaranteed; \$1 each, for a regular \$1.50 one. Men's Fine-Quality Linen-Bosom Laun-dered Dress-Shirts, made with all mod-ern improvements; 75c. for regular 31 kind.

Men's Fine White Dress-Kid-Gloves, up-to-date styles, \$1 a pair. White-Linen Dress-Studs and Full-Dress Bows in great variety of styles. Cohen's January Silk Prices are won-

ders.

22-inch Handsome Persian Silks, av.
newest colorings, \$1.25 instead of \$1.75.
27-inch Fancy Silk, in pin-striped designs, \$3c. instead of \$1.25.
21-inch Pancy Persian Siks, large cosigns, 75c. instead of \$1.5.
Black Armure Silk, a good \$1 value for 69c.

signs, 75c. instead of Sh.lo.
Black Armure Silk, a good St value for 50c.
Black Satin Duchess Brocade, large designs, sold everywhere at \$1.25 a yard, for 79c.
Black Satin Duchess Brocade, all pure silk, 48c. instead of 50c.
Fancy Taffeta Silks, all new colorings, 25c. instead of 50c.
Fancy Taffeta Silks, in stripes, dots, figures, and Persian designs, 65c. a yard instead of 80c.
Fancy Taffeta Silks, in stripes, dots, figures, and Persian designs, 65c. a yard instead of 80c.
Fancy Taffeta Silks, in stripes, dots, figures, and Persian designs, 65c. a yard instead of 80c.
Fancy Taffeta Silks, in stripes, dots, figures, and Persian designs, 65c. a yard instead of 80c.
Large-Size Kid Curiers, 8c., from 15c.
A large-size bottle of Machine Oli for 5c, instead of 16c.
Good Sachet Powders, in all odors, 5c, instead of 16c.
Electric Cement, mends everything, 8c, instead of 16c.
Bood Castile Soap, 2½c. a cake, Aluminum Puff-Boxes, 14c, instead of 16c.
Best Refined Borax, 4c, instead of 25c, Best Refined Borax, 4c, instead of 16c.
NOTIONS.
Just 80c how much you can buy for 1 cent.
It rows of English Plas for 1c.

11 rows of English Plas for 1c.

Just see how much you can buy for 1 cent.

It rows of English Pins for 1c.

It papers of Good Hair-Pins for 1c.

English Tape, all widths, 1c.

4 Coils of Darning Cotton for 1c.

Corset Laces, 2 for 1c.

Tape Lines, 1c.

Good Mourning Pins, 1c. a box.

Combination Needle-Books, 3c,

Combination Hair-Pin Cabinets, 3c. in
stead of 8c.

Nickled-Plated Safety-Pins, 3c. a dozen

instead of 8c. Instead of Sc. Fancy Garters, with fancy buckles, 19c. Candies for 15c. pound. instead of 35c.
LININGS AT SURPRISINGLY LOW
PRICES.
Genuine Hair Cloth, that usually sells
for 59 and 60c., for 25c.
Best Imitation Hair Cloth, 19c. instead
of 25c.

of 25c.

Best Quality Book Muslin, for sleeve dining, 5c. instead of 12½c.

Best Shesia, that usually selis for 16 2-3c. for 10c. Best quality Silk Crinoline, &c. instead Whalebone Casing, 3c. a piece,

Pocket-Books and Belts at your own prices. Ladies' Combination Pocket-Books, a good 39c, value, for 19c,—only two to a customer. Gentlemen's Pocket-Books, with straps, 48c instead of 69c. Ladies' Black Electric Belts, \$1, from

\$1.69. Ladies' Black Electric Belts, \$1.88, from \$2.88. \$2.85.
Ladies' Hand-Satchels, a good 75c. value,
for 37½c.
Jewelry at prices cheaper than the
manufacturers sell them for,
1 pad of Stick-Pins, different kinds, 3c.
each instead of 8c.
Trithy Hearts that sold for 25c. apiece,
for 3c. for 3c.

Long Opera Chains, 10c. instead of 25c./
Long Opera Chains, in gold and sliver,
that sold for 75c., for 50c.

Calluioid Pin-Cushions, 1c, instead of 5c.
Large size Celluloid Pin-Cushions, 2c, instead of 10c.

Children's Solid Gold Rings, 14c, instead Children's Solid Gold Rings, Mc. Instead of Zic. Ludles' Solid Gold Rings, 48c. Instead of fac. Swinging Pin-Cushions, 19c. instead of

SILVERWARE AT PRICES TO CLOSE
THEM OUT QUICK.
Silver-Plated Crumb Trays, beautifully engraved, 81.76 instead of \$2.5.
Silver-Plated Butter Dishes, 95c. instead of \$1.75.
Silver-Plated Pickle Dishes, 95c. instead of \$1.75.
Quadruple-Plated Sunar Bowls, the very best made, \$2.48 instead of \$2.95.
Napkin Rings, 25c, instead of \$2.95.
White Metal Photo. Frames, 12 1-2c. instead of 39c.

BOOKS.

The forethought of having Books-one for each individual in Richmondhas left us with shelves and counters piled up. It's like an additional Christ-mas present to the wise. Count the prices like this-only temporary, of course.

Shakespeare, real seal, 15 volumes, Relford edition, was \$13.28, reduced to
\$7.50, Russian Leather, was \$12.38, reduced to \$8.
Ellot, 8 volumes, Russian Leather, was
\$8.89, reduced to \$8; silk cloth, was
\$4.38, reduced to \$8;
Cooper, 15 volumes, complete, silk cloth,
Illustrated, was \$8.89 reduced to \$4.98.
Bulwer, 13 volumes, 1-2-calf, was \$12.89,
reduced to \$8.89.
1.690 Leather-Bound Books, marblesides, poems, essays, blography, fietion,
\$1 value, were 5cc, reduced to \$2c.
Handy edition of the Classics, leatherbound, \$1 value, reduced to \$2c.
Character Sketches, from Dickens and
Thackeray 10 real photogravures in
each, 788, were 88c, reduced to \$5c.
SPECIAL FROM 19 TO 12:
"Noted Men of the Solid South," linen
bound, good type, were 50c., for 10c.
One large table of Books—some a little handled, others in good condition—

tle handled, others in good condition-

Books that were \$1.98, \$1.68, and \$1.48, for 75c.
Books that were \$8, 89, and 69c., for 50c. STATIONERY. Our Superfine Irish Linen Paper, 20c. value, for to-day, 12/2c, a pound.
15c. box Paper for 10c. a box. School Pads, 80 leaves, 10c. value, for tc. Slate Pencils, 5c. a dozen, from 10c. SPECIAL FROM 11 TO 11:15—The Fairy-Tale Series of Paper Dolls, 25c. value, for 5c.

for Sec. Corset—style 601—fine corset for stout figures, in large sizes only—30c, reduced from Sec. SPECIAL FROM 9:30 TO 10:30—An Extra-Long Walsted Corset, fing materials, \$2 value, for 75c.

Cream Candy, 20c. pound. Chocolate-Cocoanut Cream, 3c. bar, Mixed Candies, 64c. pound. From 12 to 1 o'clock: Our 25c. Mixed

CANDY PRICES.

The trade winds of this January Sale will waft to you many bargains from our ART DEPARTMENT.

ART DEPARTMENT.

Duck Centrepleces, stamped with violets, honeysuckle, roses, etc., 19c., reduced from 15c.

Fringed Centrepleces of Bolting Sheeting, 27x27, 19c., reduced from 15c.

Tinted Art Squares, 9c., reduced from 12½c.

Stamped Bureau Scarfs, usual width, 8c., reduced from 15c.

Stamped Pillow-Shams, reduced from 9 to 15c.

Stamped Fringed Doilles, 7c., reduced from 19c.

All Centrepleces and Doilles in delft designs 1-3 usual value.

SPECIAL FROM 19 TO 11—All colors of Denim, Figured and Fisin, 19 and 25c. a yard.

SAME HOUR—Stamped Splashers, 5c. from 12½c.

January Trade Sale on Ladies' Collars

January Trade Sale on Ladies' College

Surah Silk Boas, fringed edge, with satin ribbon, 53c., reduced from 75c.; 75c., reduced from 38c.; \$1.19 and \$1.29 values reduced to 38c. Ladies' Lace Collars, ribbon trimmed, \$1.89, \$1.89, and \$2.19 values, reduced to \$1, \$1.25, and \$1.78.

LACES AND EMBROIDERIES Hand-Made Torchon Lace, 1 inch wide, 2c. a yard. 3-inch Linen Torchon Lace, hand-made,

a-men Linen Torchon Lace, hand-made, le: a yard.

Linen Torchon—a piece of 12 yards—
1 1-2 inches wide, 18c. a piece,
5-inches-wide Embroideries, 18c, a yard,
1-inch-wide Cambric Embroidery, Ic, a
yard.

THE COHEN CO. THE COHEN CO

tion. met in ris rooms at the Chamber of Commerce building, last night, with quite a large number of members in attendance. Questions of importance to the travelling-men, as well as to the merchants, were discussed, and much interest was manifested. est was manifested.

The organization is growing rapidly, and many new names were added last night. The next regular meeting will be neld at the same place, Saturday, January 18th, at 8 P. M.

The remains of Mrs. Isabella Martin, wife of Mr. D. J. Martin, and daughter of Mrs. Mary Miller, of 500 west Marshall street, who died in Cincinnati on Sunday last, and whose burial was erroneously reported as having taken place there, will arrive here on the \$20 train this morning. Her funeral will take place from the Chesapeake and Ohio depot, and the interment will be in St. Mary's Catholic

Mrs. Florence S. Reinach, of Petersburg, who is the guest of her aunt, Mrs. Dr. Harris, of the Valentine House, received her friends on Thursday afternoon. The pariors were tastefully decorated with palms and ferna. The light of day was shut out, and the light of many lamps lent its softness. Among the callers

Inside Guardian, Adam Schmidt; Outside Guardian, Charles Closs; Right Supporter to Noble Grand, H. W. Stein; Left Supporter to Noble Grand, H. W. Stein; Left Supporter to Noble Grand, Herman Zank; Right Supporter to Vice-Grand, John A. Wittel: Left Supporter to Vice-Grand, D. W. Witte: Right Scene Supporter, F. W. Miltz; Left Scene Supporter, F. W. Miltz; Left Scene Supporter, William Roessler; Trustees—C. Gross, H. Zank, and Otto Morgenstern.

McCarthy Council, No. 488, R. A., held a large and interesting meeting on Thursday night. Deputy-Grand-Regent C. G. Bosher, of Virginia Council, was present in his official capacity, and installed the following officers for the year: Charles Riley, regent; E. W. Miner, vice-regent; W. E. Russel, orator; J. Samuel Parrish, past regent; J. S. Hopkins, secretary; I. Lovenstein, collector; George B. Subiett, treasurer; O. F. McDowell, chapiain; W. M. Scott, guide; A. M. Ball, warden; I. N. Lovings, sentry, Past-Regent L. A. Myers, of No. 32, New York, was present and addressed the council, as did Deputy-Grand-Regent Bosher and others, after which the council went to Morgenstern's, where a nice lunch was served.

Professor Charles F. Mutter, the com-poser of the "First Virginia Regiment March" has finished another march. He has also written some church music, with orchestra and organ accompaniment.

To Be Set Apart to the Full Work Rev. Jacob Sallade, the gifted young paster of Broadus-Memorial Raptist

officers and feachers.

The church and Sunday school since their organization bave steadily grown in numbers. There is scarcely a male member that does not lead in prayer or take an active part in the meetings.

Property Transfers.

Richmond: C. N. Goodwin's trustee to Security Bank, 20 feet on Wallace street northeast corner Randolph, \$2,520.

Myer Heller to James T. Parkinson, 25 feet on east side Thirteenth street between Main and Cary, \$5,575.

Henrico: Lewis Ginter to Union Theological Seminary's trustees, il 2-10 acres on Brook turnpike, \$5.

James A. Hummer and wife to J. P. Chambers, \$2,56-100 acres on New Market road, \$1,700.

Jacob Kirsh and wife to Well & Hell-

Mr. Morris leaves a wife and three children—Mrs. Charles F. Conley, Mrs. Stern, 18i feet on west side Brook turninke, corner Siedd street, running back to Bacon street; 56 feet on south side Bacon street; 56 feet on south side Bacon street corner Siedd, and 1-20 of an acre adjoining same, \$3,304.4.

Agnes J. Phillips to James H. Barton, lot 5 in block 6, Barton Heights, 55.

Jamea H. Signaigo and wife to Maris

Mr. Morris leaves a wife and three children—Mrs. Charles F. Conley, Mrs. Charles F. Conley, Mrs

were Misses Saidie Whitlock, Miriam Rosenheim, Ola Westheimer, Beulah Eichel, Cora Binswanger, Ray Hessberg, Minnie Hessberg, Lillie Rosendorf, Birdie Felheimer, and a number of others, Music was beautifully rendered, after which refreshments were served. Mrs. Martin's Foneral To-Day.